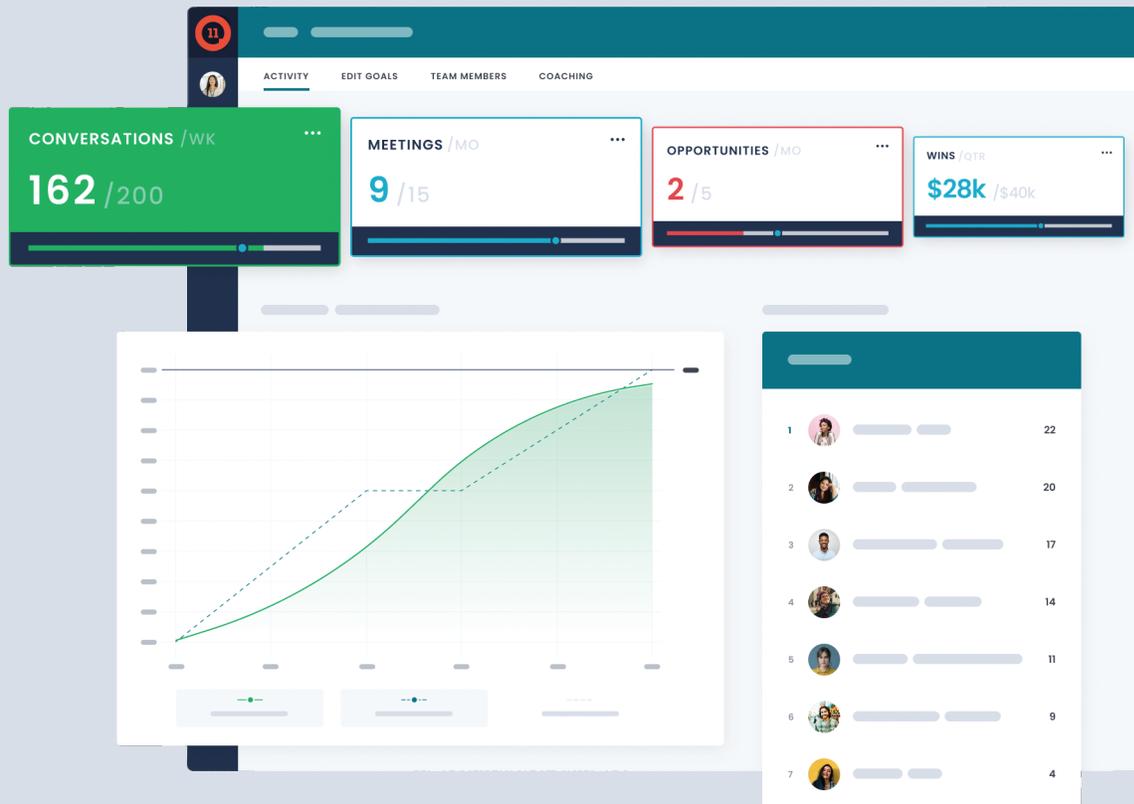


# Gamification and Coaching for Sales and Customer-Facing Teams

 NATIVE APP

 LIGHTNING READY

 MOBILE APP



## MOTIVATE

- Real-time leaderboards
- Competitions on any CRM data
- Company-wide alerts
- Automated gamification
- Personalized employee recognition



## ENGAGE

**Includes all Motivate features, plus:**

- Performance scorecards
- Real-time pacing algorithm
- Personalized badges
- Threshold-based milestones



## COACH

**Includes all Engage features, plus:**

- Data-driven coaching
- Structured coaching cadences
- Configurable templates
- Coaching notes in CRM

## MOTIVATE

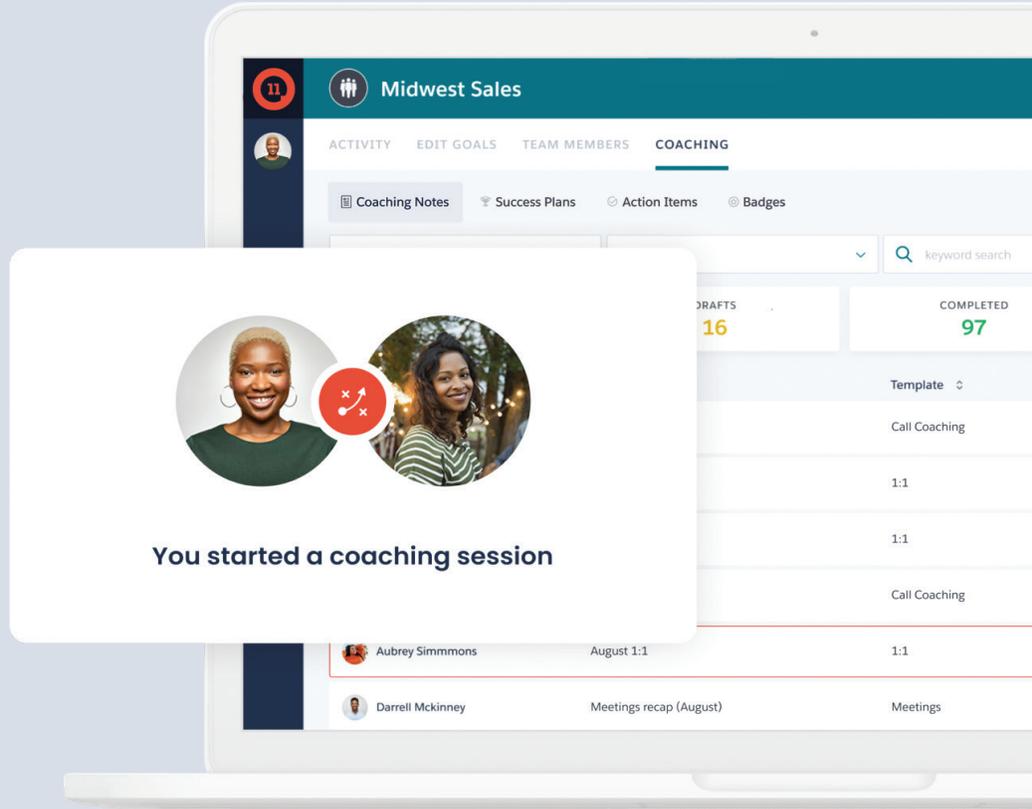
Foster healthy competition and incentivize winning behavior. Maximize productivity and energize your team for lasting results.

## ENGAGE

Identify and improve KPIs to achieve your goals. Get your team focused on the behaviors that drive revenue and a positive customer experience.

## COACH

Empower sales and customer-facing leaders with a structured approach to coaching that leverages data and metrics within Salesforce.



“LevelEleven has helped me keep my team engaged since implementation. The coaching tool allows me to have more productive 1-on-1’s and their integrated TV app is a huge hit with the reps on my team.”

- Dan Silverback, Sales Leader

“LevelEleven is great for bringing out the best in your sales reps through some friendly competition. Their tools are intuitive and relatively easy to set up and the implementation team is phenomenal.”

- Lane Beck, Salesforce Consultant

